## **Testimonial**

Montagu Dried Fruit and Nuts (Pty) Ltd earns most of its income from the franchise and retail markets. The horizontal nature of those growth markets often negatively impacted on the supply chain.

We needed to fill the gap with 'Logistic Intellectual Property.'

Altus Lambrechts from MyLogix came to us as a highly qualified external resource to evaluate our current supply chain.

**MyLogix** assisted Montagu with a cost analysis for servicing the Namibian market. We asked them to determine a weighted average cost, ensuring we service Namibian outlets from South Africa, cost effectively.

**MyLogix** did comprehensive market research on the Namibian market and evaluated logistical costs. They then established a 'one rate per kilogram,' allowing Montagu Dried Fruit to work with accurate budgets.

**Mylogix Solutions** conducted two additional projects for Montagu Dried Fruit and Nuts. They evaluated our secondary distribution methods, as well as warehouse positioning in the Western Cape.

**Mylogix** did an in-depth company analysis, revealing valuable information which helped Montagu make informed long-term decisions. Their attention to detail, financial presentation, innovation, and operational input allowed us to discover solutions resulting in sustainable profitability.

I strongly recommend the services of MyLogix Solutions, and I have referred Mylogix to other groups, as such as Russelstone Group, as I was very impressed with the level of input and professionalism displayed.

Hannes Jansen

Former CEO

Montagu Dried Fruit